# sword

# Achieve unmatched outcomes & industry-leading cost savings with Sword Health

The only MSK solution offering clinical-grade care with outcomes-based pricing.

We collaborate with top health plans and employers to deliver the most clinically effective digital MSK program. By delivering on our promise to improve member health and reducing costs, our clients are confidently expanding into risk-based lines of business. Sword leads the market in technology innovation, and is the first digital health solution to introduce outcomes-based pricing, reinforcing our commitment to exceptional value and results.

## Our key differentiators:



100% Licensed PTs



Clinically Validated



FDA-Listed Device



24/7 Digitally Delivered Care



Al-Enabled Biofeedback



Sensitive Pelvic Health



Whole Person Care



Outcome-Based Pricing



Unmatched Engagement



Enrollment Marketing



Simplified Contracting



ROI / Price Guarantees



Centered on Health Equity



Surgery / ER Avoidance



Physical & Mental Improvements

### **Our Current Ecosystem**

Digital Physical Therapy: Best-in-class digitally-enabled MSK care from the comfort of home.

Bloom: Women's pelvic health solution designed with compassion and sensitivity.

Move: Movement health to address low-pain issues.

Academy: High-quality video-based education and guidance from Sword's own clinical experts.

• On-Call: 24/7 chat access to clinical pain specialists right from the Sword app.

Predict: Built to predict & avoid high cost of unnecessary surgeries.



## Sword leads the digital MSK space...

## 1st

#### **Digital MSK Company**

With FDA-listed device for PT & Pelvic Health

# 1st

#### **All Joints & Conditions**

Covers acute, chronic, pre-and-post surgical

# **1st**

#### **AI-Care Enabled**

First with built-in Al Care Specialist

# **1st**

#### **Outcome Pricing**

First with billing based on actual health outcomes

## **1st**

#### **Fully-insured & MA**

First to deploy across health plan at-risk business segments

# lst

#### Validated savings

First with fully independent actuarial assessment

# lst

#### 2x Engagement

First with clinical study showing double the engagement of traditional PT

# lst

#### **Health Equity**

First to address health equity and provide free wifi hotspots

## With the strongest claims-based ROI performance guarantees in the industry

\$3,012

Third-party validated PMPY cost savings

3:1

Return on investment guarantees as high as 3:1

9.7/10

Average member satisfaction score